

**AN APPLICATION BY EFFICIENCY NOVA SCOTIA CORPORATION ("ENSC") FOR
APPROVAL OF NOVA SCOTIA'S ELECTRICITY DEMAND SIDE MANAGEMENT
PLAN FOR 2012 NSUAR-B-ENSC FILE: R-10**

**INFORMATION REQUESTS to ENSC from NewPage and Bowater Mersey
NON-CONFIDENTIAL**

Request IR-1

Reference: ENSC Evidence, page 16, lines 25-26. "Both of these changes are incremental to the electrical load forecast in the 2009 IRP Update."

Please provide a copy of the load forecast used in the 2009 IRP Update, as well as NSPI's actual Net System Requirements in 2009 and 2010, and NSPI's current forecast Net System Requirements for 2011.

Request IR-2

Reference: ENSC Evidence, page 17, lines 13-14. "ENSC recognizes the significant savings contributions that could be realized from NSPI initiatives such as conversion of street lights to Light-Emitting Diode (LED)..."

Please provide ENSC's best available estimate of the potential GWh and MW savings that may be available if NSPI converts existing street lights to LEDs. (For purposes of this response, a simple high-level estimate of the available potential is sufficient.)

Request IR-3

Reference: ENSC Evidence, page 17, lines 21-30.

(a) Please identify other jurisdictions in which DSM screening tests are applied at the program level and not at the measure level.

(b) Please provide the "DSM Technical Tables" in the same form as Attachment 1 to Appendix A of NSPI's Evidence for the 2011 Plan, dated February 26, 2010.

(c) For each proposed measure in the 2012 Plan that does not meet the TRC test, please provide an explanation of the "strategic or long-term benefits" that ENSC believes will result from the inclusion of that measure in the 2012 Plan.

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(d) Please specify the avoided cost of energy and capacity that were used as part of the TRC test for the 2012 programs. If these figures are different than the figures used by NSPI to calculate the TRC test for the 2011 programs, please explain why.

Request IR-4

Reference: ENSC Evidence, page 29.

Please list and explain the types of performance-based mechanisms that ENSC believes may be appropriate for a non-profit entity in circumstances where ENSC (a) exceeds its targets at the Board-approved investment levels, or (b) fails to achieve its targets at the Board-approved investment levels.

Request IR-5:

Reference: Appendix A, page 33, lines 12-15.

Please confirm that the financing options considered will include options that could be "virtually subsidy-free" (e.g. fully repayable loans) as described by Duncan MacAdam in his testimony in last year's DSM hearing.. If such options will not be considered, please explain why not.

Request IR-6:

Reference: ENSC Evidence, page 33, lines 9-16.

Please provide a detailed breakdown of ENSC's calculation showing the GWh and MW savings associated with the adoption of the Residential New Construction Code (on January 1, 2010) and the Federal Standard for General-Service Lamps (starting on January 1, 2012).

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Request IR-7:

Reference: ENSC Evidence, page 33, lines 22-28.

(a) Please provide ENSC's best available estimate of the potential GWh and MW savings that could be realized for each of these codes or standards if they were to be adopted by January 1, 2012. (For purposes of this response, a simple high-level estimate of the available potential is sufficient.)

(b) Please identify the steps that ENSC plans to take to encourage the adoption of these new codes and standards for 2012.

Request IR-8:

Reference: NMR Group Inc. 2010 Evaluation Report, Executive Summary, pages 18-52.

Please describe, in general, how ENSC proposes to respond to recommendations: DI-R6, BER-R1, and NH-R1.

Request IR-9

Reference: NMR Group Inc. 2010 Evaluation Report, Executive Summary, page 3, five bullets at the end of the page.

Please provide ENSC's comments regarding the points made in each bullet.

Request IR-10

Reference: NMR Group Inc. 2010 Evaluation Report, Executive Summary, pages 4-6, Section 1.3, Program Data Tracking.

Please provide ENSC's comments on how it plans to respond to concerns over data tracking and quality.

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Request IR-11

Reference: NMR Group Inc. 2010 Evaluation Report, Executive Summary, page 7, final paragraph.

Please provide ENSC's response on how it is (or anticipates) responding to the challenge identified.

Contact Person: James MacDuff
Barrister & Solicitor
McInnes Cooper
1300 – 1969 Upper Water Street
Halifax, NS B3J 2V1
Tel: (902) 444-8619
Fax: (902) 425-6350
Email: james.macduff@mcinnescooper.com

(10619686)